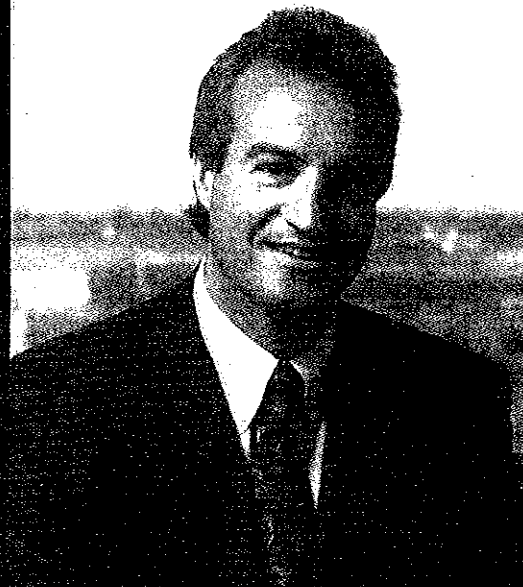



MARK A. GAYLORD, CHFC

*Estate, Business and
Investment Planning*



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ark Gaylord brings nearly 20 years of experience to the table in servicing the needs of his affluent clientele. He designs and implements financial plans tailored to the high-end needs of those who typically have some planning in place. Results include significant reductions in estate taxes as well as wealth preservation for current and future generations. Mark's guiding philosophy is to recommend a course of action which he would apply to his own family in the same situation. He believes wholeheartedly in the motto that has guided his company for over 50 years, "To serve my clients first, last and always." Areas of service include: estate analysis; investment advisory; business continuity; fringe benefits planning.  Mark is the past president of the Cherry Creek Chamber of Commerce and the Cherry Creek East Neighborhood Association, as well as a founding board member of the Cherry Creek Arts Festival. He holds a degree in business from Texas A&M University and a Chartered Financial Consultant designation from the American College.

